



# IGP Business Development

## **Key Contacts**



# Americas

## Chief Commercial Officer



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## Regional Director



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## Regional Responsibilities



Susan Angelastro

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- Outgoing: USA (Mid Atlantic) & Italy
- Incoming: Italy & Mexico



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- Outgoing: USA (East Coast)



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- Outgoing: USA (Southern States) & LATAM
- Incoming: Colombia



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- Outgoing: USA (Mid West)
- Incoming: Chile



Elijah Sirota

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- Outgoing: USA (West Coast) & US Broker Pools
- Incoming: India, Japan



Victoria Vass

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- Outgoing: USA (Northern States)
- Incoming: Brazil

# Europe, Middle East & Africa

## Chief Commercial Officer



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## Regional Director



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- Incoming: UK

## Regional Responsibilities



Oxana Ivas

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- Outgoing: Finland, Norway & Sweden
- Incoming: China, Finland, Hong Kong



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- Outgoing: Key Accounts & Captive Lead
- Incoming: Australia, Greece, Luxembourg



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- Outgoing: Austria, Germany & Switzerland
- Incoming: Turkiye



Bartosz Racino

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- Outgoing: US & APAC Lead (Main HQ contact in EMEA)
- Incoming: Kenya, Poland, South Africa



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- Incoming: Romania



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- Outgoing: UK, Ireland & Advisor Management



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- Outgoing: Key Accounts & Captive Lead
- Incoming: IPMI



Juliette Roque

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- Outgoing: France, Spain & Portugal
- Incoming: Canada, France



Bahareh Zamani

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- Outgoing: Belgium, Denmark, Luxembourg, Netherlands & EMEA Broker Pools
- Incoming: Netherlands, UAE

# Asia-Pacific

## Chief Commercial Officer

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Tamara Laanen

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## Regional Director

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Eric Chew

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- Incoming: Singapore
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## Regional Responsibilities

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Hola Au

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- Outgoing: Japan
  - Incoming: Philippines
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Joyce Low

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- Outgoing: APAC (excl. Japan)
  - Incoming: Malaysia
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